



*CEO Roundtable provides a forum for business owners to discuss and resolve issues that confront them on a day-to-day basis in a confidential setting. Drawing on the experience of seasoned professionals for solutions, topics range from human resource issues to sales, marketing, finance, succession planning and logistics.*

If you would like to talk to someone about CEO Roundtable before joining, please call one of the current members listed below or Corridor Nine for more information (508.836.4444).

## CEO ROUNDTABLE

An experienced Board of Directors  
for business owners



### WHO CAN BE A MEMBER ?

You must be a member of the Corridor Nine Chamber of Commerce and either be a business owner or the responsible manager of a business who reports to the owner. Only one type of business per group is allowed (i.e. competing businesses may not be in the same group). Early registration assures your place in a group. The success of the group depends upon all of its members participating in all of the meetings, to develop the necessary rapport, trust, and solid advice. Please be sure that your schedule permits you to make this time commitment.

Cost: \$100 for the year. (But, remember, although you provide one meal, you get all of your other meals, wine, beer or soda, dessert and coffee and invaluable ADVICE free!)

Nancy Cahalen – 508.755.3340, ext. 109

Leo Casey – 508.320.8949

Al Cooper – 508.835.9440

Barry Jaffee – 508.791.3159

Daniel Mahr – 508-366-1449

Raghu Nandan – 774.293.1293

Kandi Perry – 978.273.7468

Marcia Priestley – 508.869.2280

Phil Stone – 508.755.7354

Kelly Thomas – 508.366.0181





## WHO THOUGHT A MEETING COULD BE SO STIMULATING?

Most business owners are not looking for another meeting to attend, but, this is not just any meeting. Listen to what some of our members are saying:

*"Operating a small video production company, I am on the road quite a bit and don't always have the time to attend Chamber events. The CEO Roundtable is perfect for me. Time commitment is once a month, early evening, so if I'm in the field on a production shoot, I can still get to a meeting by 6 p.m. CEO Roundtable provides insight, guidance and an outside perspective in running my business. I have participated for three years and have come to depend on my colleagues for advice."*

**- J. Dolan Barry, Barry Video**

*"The CEO Roundtable is a tremendous resource for all small business owners. You can get legal, accounting, marketing, sales and HR advisers around one table at the same time – it's a great bargain!"*

**- Phil Stone, Esq.**

*"It seems to me that anytime you are presented with an opportunity to have a freewheeling, but brutally honest discussion about your own business problems with knowledgeable and experienced compatriots in a confidential setting, you should grab it. Add in a mildly social overtone and food, and you cannot beat it. The CEO Roundtable is just that opportunity."*

**- Barry L. Jaffee, CPA**

*"The CEO Roundtable provides a venue where people that are impacting lives of others as employers or owners can discuss the myriad of issues confronting them in a confidential arena of peers – soliciting advice and an understanding ear. I have found the group to be honest and straightforward, while having a real desire to be of assistance."*

**- Nancy Oberreit, Dolphin Resource Group**

*"CEO Roundtable has offered me the opportunity to have a virtual 'board of directors' for my business. Having a diversity of experience, perspectives and suggestions has helped me to make more informed decisions and enabled me to create a stronger brand for my business."*

*"Being able to engage in discussions with people I trust about pricing issues, personnel challenges and marketplace changes has been invaluable to me personally and professionally over the last few years."*

*"The biggest surprise to me was how similar our concerns are – despite the variety of our businesses."*

**- Mary Gallagher, ActionPact Coaching**

The time commitment for CEO Roundtable is small but packs a big punch! Two hours, one evening per month, and the return on investment is incredible.

## HOW DOES IT WORK?

CEO Roundtable runs from September to June, meeting one night per month for 2 – 2 1/2 hours. Members choose the night and rotate as host/hostess. Meetings are scheduled for the entire year in September so that everyone can arrange their calendars.

Each month's host or hostess provides the meal (anything from sandwiches or pizza to Chinese food or other favorite of the host/hostess). The host or hostess also sets the agenda topic for the evening. A meeting facilitator keeps the meeting focused on the topic. Each meeting allows time at the end to discuss member issues that may need immediate attention, and time for the previous month's host or hostess to report out on how they implemented the group's advice for their issue.

Meetings can be held at the owner's business so a tour can be provided or in the Chamber conference room (free of charge).

CEO Roundtable is a simple but extremely effective group.

